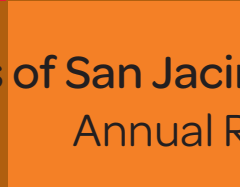
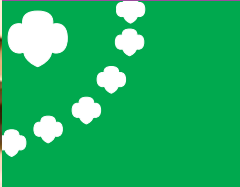


**If you can think it...
you can do it!**



Girl Scouts of San Jacinto Council
Annual Report 2010



The Girl Scout Promise

On my honor, I will try:
To serve God and
my country,
To help people at all times,
And to live by the
Girl Scout Law.

The Girl Scout Law

I will do my best to be:
honest and fair,
friendly and helpful,
considerate and caring,
courageous and strong,
and responsible for what I say and do,
and to respect myself
and others,
respect authority,
use resources wisely,
make the world
a better place,
and be a sister to
every Girl Scout.

Pluralism Statement

Embracing and promoting pluralism is an integral part of every activity and plan of Girl Scouts of San Jacinto Council, not disconnected or separate projects. Only individuals willing to accept and be educated about the basic tenet that Girl Scouting is for all girls may serve in volunteer leadership or staff positions.



If you can think it, you can do it through Girl Scouting! Make your neighborhood a safer and greener place. Teach others how to care for animals. Explore a new hobby or travel the world! With every passing year, our organization makes a difference in the lives of countless girls who have the potential to achieve and accomplish wonderful things. **And this year was no different!**

Fueled by the passion and commitment of more than 18,000 volunteers, we served more than 76,000 girls in 26 southeast Texas counties. These are girls who need us, regardless of whether they live in the city, the suburbs, public housing or rural communities.

In addition to progress made at the Council-level, this past year brought a national brand campaign to communicate the Girl Scout message and the power girls have to change the world through Girl Scouting. The branding is composed of a striking new visual identity, which includes a distinctive trefoil mark, revised color palette and refreshed logo.

Locally, our Council embraced the new brand identity as we prepare to host the 52nd National Convention of Girl Scouts of the USA in November 2011, a celebration that will also launch the 100th anniversary celebration of Girl Scouting in the United States.

As you look through this annual report and learn of our performance and the impact we're making in the lives of many, we thank you for your support and hope you will join us as the journey continues and ushers in a new generation of Girl Scouts. There are thousands of Girl Scouts in San Jacinto Council who have an inspiring story to share – one that reflects their personal journey, potential and growth.

As we look forward to our 100th anniversary in 2012, we can't help but reflect on the wonderful volunteers, donors and staff who have joined together to advance the Girl Scout mission. Thank you for your support, for believing in our work and for trusting us with the next generation of women leaders who will make the world a better place for all.

Mary Vitek
CEO

Ellen R. DeSanctis
President of the Council
Chair of the Board
2010-2012

Mary B. McIntire
President of the Council
Chair of the Board
2006-2010

2009-10 Board of Directors

Chair of the Board

Mary B. McIntire Ph.D., Rice University

Chair of the Board Elect

Ellen R. DeSanctis, Petrohawk Energy Corporation

Vice Chair

Stacy Methvin, Shell Chemical LP

Secretary

Mary Jo Poindexter, PE, Engineered Construction Specialists, Inc.

Treasurer

Steven F. Gilliland, Federal Power Company, LLC

Members-At-Large

Marilyn G. Archer, Gensler

Elizabeth (BJ) Bonner, Community Volunteer

Patricia Cabrera, The Association for the
Advancement of Mexican Americans, Inc.

Portia Cook, Community Volunteer

Kay Craig, Craig & Heidt, Inc.

Robert W. Dennis, PhD, PE, PricewaterhouseCoopers L.L.P.

Susanne Morris Glasscock, Retired, Texas Aromatics, Inc.

Dorothy M. Goodykoontz, Community Volunteer

Rosi Hernandez, Houston Astros Baseball Club

Winell Herron, H-E-B

Delores J. Hinkle, Marathon Oil

Jean T. Janssen, Community Volunteer

Elizabeth "Betsy" Bonvillain Kamin, Strasburger and Price, LLP

Caroline Quan Long, DC, FICPA, Private Chiropractic Practice

Daniel D. Louie, DDS, Private Practice

Leticia C. Lowe, CenterPoint Energy

Dorothy Slator Paterson, Retired, Marathon Oil

Nancy Lee G. Peterson, Retired, USAF

Stephen C. Richter, CPA, Weingarten Realty Investors

Donna J. Rolland, BMC Software, Inc.

Mary Ryder, Amegy Bank of Texas

Rhonda Smith, Houston Municipal Employee Pension System

Louise Villejo, MPH, CHES, University of Texas M.D. Anderson Cancer Center

Evelyn Vittone, Retired, American Management Systems

Jo Ann Ward, University of Texas M.D. Anderson Cancer Center

Randa Duncan Williams, Enterprise Products

Cathy Wining-Thomas, Retired, ConocoPhillips

Marguerite Woung-Chapman, El Paso Corporation

Board Member Emeritus

E.C. "Bud" Simpson

Girl Members

Melanie Grover, VP of Administration, The Voice

Magen Norwood, President, The Voice



If you can think it, you can do it!

Highlights from 2009-2010

BRAND

2010 Highlights

The GSSJC Communications Department launched the new national brand campaign locally, ensuring that campaign materials reached staff, volunteers and members. Communications secured media coverage with a publicity value of \$1,154,996, and through this coverage, 23,221,127 people were reached. This is a 24% increase from last year's publicity value of \$934,649. GSSJC held the "Girl Scouts Bleed Green" blood drive to increase awareness of Council-wide community service. Communications promoted the Gold Award in *The Golden Link* and through a "yearbook" of Gold Award recipients that was distributed to older girls.



Overcoming obstacles

"In my life so many people have been helpful to me. I wanted to give back and be helpful to others. I found the opportunity to do this at Rise School."

Kathryn Rutz inspires all

Less than five percent of girls who join Girl Scouting earn the Gold Award, the highest achievement a Girl Scout can receive, making those who dare to dream of earning it pretty special.

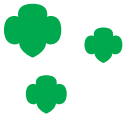
As Girl Scout Senior Kathryn Rutz, known as Katie to family and friends, set out to earn her Gold Award, it wasn't without some trepidation. "When I met Katie, she was initially timid and kept looking at her mom for answers," says her Gold Award advisor, Cindy Gernand.

Katie's project was to hold a book drive for The Rise School of Houston, a preschool for children with disabilities such as Down's syndrome – a cause near to Katie's heart, as she has Down's syndrome herself.

So with a little determination and a lot of support from Cindy, her family and her friends, Katie surpassed her goal of collecting 60 books five times over. At final count she was able to donate more than 325 books to the Rise School, but she didn't stop there. Katie then recruited volunteers to join her in holding a reading hour with children at the school.

Completing her project wasn't Katie's only accomplishment. "As time went on, she communicated with me about what she was doing without much help from her mother," says Cindy. "She was very good at showing me things that she had completed. I definitely think that her communication skills improved during her project."

By earning the Gold Award, Katie was not only given the chance to step out of her comfort zone and give back to others. She also had a chance to grow herself, become more independent and found that if you can think it, you can do it.



Making
Science
Cool

“Not only were the Girl Scouts one of the few all-girl teams competing, but they were one of the youngest teams at the competitions.”



Math and Science—not just for boys

Building robots may still sound a bit futuristic, but for one of GSSJC’s FIRST Lego League (FLL) teams, Lightning Tracks, dreaming up robot designs is just another team meeting.

FLL is a robotics program for 9- to 14-year-olds, which is designed to get children excited about science and technology. Teams can come from pre-existing organizations, like Girl Scouts, or from a group of friends who want to participate. Coaches are present during planning sessions and at competition, but they have little to no involvement in the actual execution of the robot. That is left completely to the team.

GSSJC began participating in FLL in 2007. In 2009–2010 the Council had more than 20 girls participate on four teams, a figure the Council hopes to increase in the future.

In September of each year, FLL teams are given a challenge. They must build a robot that can complete a list of tasks provided by FLL. Teams are also asked to think in “real world” terms and research how their robot’s abilities would better daily life.

Sound challenging? GSSJC’s Lightning Tracks team thought so too. But they turned dreams into reality and ended up advancing much further in the 2009 competition than they ever thought possible.

“This was a brand new team of girls with limited robotics experience,” says coach Lauri Breedlove. In the first qualifying round, Lightning Tracks competed against 40 other teams. The girls not only won the Spirit Award for their cheers but also placed third overall and moved on to the final round of competition.

In the finals, Lightning Tracks placed first in programming for creating a light sensor that made their robot more efficient in completing its tasks.

Through STEM programs, the girls on the Lightning Tracks team discovered just how easy it is to turn a futuristic dream into reality.

PROGRAMS

2010 Highlights

This year GSSJC achieved 64.8 percent girl retention and served 76,290 girls, an increase of 4,643 girls over last year. Troop membership increased 4 percent over last year to 40,865 girls. In addition, GSSJC reached 23,835 girls through community outreach, exceeding the goal. GSSJC served 11,590 girls in Council-delivered recruitment programs and more than 40 percent of these girls elected to become members. Program served more than 75,000 girl members through special interest groups and program activities. This year, 158 girls earned the Gold Award, 479 earned the Silver Award and 868 earned the Bronze Award. Product Sales increased over 5 percent from last year. Utilization of Council properties (camps and the Program Place for Girls) reached 65,996 girls and adults. Resident camp attendance was 2,260 girls.

If you can think it, you can do it!
Highlights from 2009-2010

If you can think it, you can do it!

Highlights from 2009-2010

VOLUNTEERISM

2010 Highlights

The number of registered adults increased to 17,837, an increase of nearly 600 members, and adult diversity increased to 28 percent. GSSJC was able to retain 70 percent of adult members. The Volunteer Opportunities Menu was developed and GSSJC established a partnership with Volunteer Match and Volunteer Houston, receiving more than 130 referrals. A bilingual customer care specialist was hired to provide better customer service. The Volunteer Relations Committee was created and provided orientation for Council-level volunteers and staff partners. The Spring Adult Recognition Event honored more than 100 volunteers in the Council.

Thi Nguyen: Girl Scout to Leader

While most high school girls were thinking about boys, clothes and hanging out with friends, Thi Nguyen was gaining knowledge and skills that would benefit her for life as a Girl Scout. Now a college student, she is imparting those skills to a new generation of girls – her Girl Scout troop.

"I choose to be a leader because I want to give back to my Girl Scout family and to the community. Being in an organization that shares and fuels my passion for helping others allows me to further my dreams," she says. "I have learned how to be loyal, honest, respectful and responsible. I benefitted and the girls will benefit as well because they are on a journey to becoming well-rounded teens and adults."

As leader of Troop #4490, Nguyen serves as a mentor and role model for girls ranging from Brownies to Ambassadors. While she has gained memorable experiences, social skills and a second family, her favorite part of being a troop leader is seeing the smiles on the girls' faces at the beginning and end of each meeting.

"Parents should know that Girl Scouts provides girls with great opportunities. Not only can a girl make new friends, she can learn about good morals, develop leadership skills and have the feeling we all get from helping others. Every girl needs a good support system and Girl Scouting provides that!"

"Being in my third year of college, I still feel proud of being a Girl Scout and will continue to stay with the organization! I am thankful for those I have met as a part of Girl Scouts and those I will continue to meet in the future."

A Girl Scout since third grade, Nguyen loved making new friends and working on badges as a little girl. Later, in junior high, she ignored her friends' suggestions that Girl Scouting was for babies and stuck it out. Nguyen even went as far as earning the Girl Scout Gold Award, the most prestigious honor a Girl Scout can achieve. She credits this project with helping her find her future career path.



Giving back to the community

"The part I look forward to the most is seeing my Girl Scouts all grown up, making a difference in the world."

Teaching others to “bee” mindful

Ana Soto has always considered herself to be an avid gardener, but her trip to the Amazon Basin in Peru last summer to study insect and plant anatomy changed her life forever. It became the inspiration behind her Girl Scout Gold Award Project and sparked her interest in the plight of the honeybee.

From her research Ana discovered that bees are essential to cultivating the crops we consume. Pollinators, like bees, are responsible for 72 percent of our agricultural crops and honeybees do about 80 percent of the pollination that takes place. “This pollination is responsible for roughly every third bite of food you take,” says Ana.

There is a possibility that by the year 2035, honeybees will become extinct. To address this issue Ana put a plan together to educate as many people as she could about honeybees and how essential they are to growing the produce that we consume every day and encourage people to build pollinator gardens to help provide foraging habitats for the honeybees.

Ana began working with the vice president of the Houston Beekeeper Association and a master gardener. She worked with students at Our Redeemer Lutheran North, who she instructed to create three pollinator gardens, two observation beds and one 160 foot bed just for the use of the bees. Ana and her students sowed seeds in early November and waited for spring to arrive. By March the garden was in full bloom and she caught site of a few bees. Success!

Helping all through bees

“For several years I’d been hearing that bees were in trouble, so I began reading everything I could and took a class on beekeeping to understand the situation better. I knew that my project would have to be in this area.”



FUNDING

2010 Highlights

Public support increased 6.5 percent over last year and exceeded budget, reaching \$2,868,057. More than 4,000 alumnae registered with GSSJC and members participated in four alumnae events. In addition, during the year GSSJC received more than \$92,000 in endowment gifts.

If you can think it, you can do it!
Highlights from 2009-2010


If you can think it, you can do it!

Highlights from 2009-2010

ORGANIZATION

2010 Highlights

This year, 11,765 girls and adults renewed their membership for 2010-2011 using GSSJC's new online registration system. GSSJC also participated as one of 16 councils in a national Building Infrastructure Initiative, creating five teams to focus on capacity building and Girl Scout Leadership Experience implementation. The Properties Committee completed the 10-Year Property Plan. Administaff was approved as our new human resources partner, and immediately implemented electronic time & attendance and a new recruitment process that resulted in increased efficiency.



Carrying on
the dream of
Girl Scouting

*"Even though it has been
14 years since I started
volunteering, I continue to
help girls learn the values
recited in the Girl Scout
Promise and Law."*

Girl Scouting is all in the family

Girl Scouts. The name implies the organization is all about one person: the girl. But sometimes participating becomes bigger than just a single girl. This is the case for sisters Rachel Ozuna and Tina Garza.

Rachel started volunteering with the Council in 1996 as a result of one person wanting to join Girl Scouting: her daughter. But when her daughter passed away in 1997, Rachel decided to continue what her daughter had dreamed of doing as a Girl Scout. Despite having two sons and no daughters of her own, sister Tina joined Rachel as a leader.

Over the past 14 years, the pair has led their daughter and niece's former troop, as well as other troops, through the adventures of Girl Scouting. Rachel and Tina have done it all with their troop: from camping to cookie sales to helping girls develop leadership to building their skills by earning badges and awards.

Together the sisters have held numerous leadership positions at the troop, service unit and council levels. "This sister team exemplifies the quality of outstanding dedicated leaders," says Membership Manager Karyn Smith. "They have always made Girl Scouting fun and their giving spirit and creative talents make them great mentors for the girls in their troop."

In April 2010, they were recognized by GSSJC with the Family Award for their dedicated leadership. Why do Rachel and Tina continue on, despite not having a daughter in Girl Scouts? It's simple. "I like to see that Girl Scout smile on every girl's face that tries and learns a new skill," explains Rachel, "or the excitement when a troop goes camping or the sense of accomplishment at a ceremony. It reminds me of my daughter and what we shared together in Girl Scouting."

Their daughter and niece dreamed it. Rachel and Tina carry on that dream every day.

2009-2010 GSSJC Donors

Thank you to all of our generous donors!

Girl Scouts of San Jacinto Council expresses its deepest appreciation to the donors listed on the following pages for their generous contributions in support of Girl Scout programs between September 1, 2009 and August 31, 2010. More information on opportunities to support GSSJC is available by contacting the Development Department at 713-292-0321.

Great care has been taken to ensure the proper recognition of our donors. If an error or omission does occur, we sincerely apologize and hope you will bring it to our attention. Please address all corrections to Michele Rathers, Development associate at 713-292-0282 or mrathers@sjgs.org. Thank you for your continued support.

Leadership for a Lifetime

Your gift to this annual fund provides quality services to more than 76,000 girls in 26 counties, assists more than 18,000 Girl Scout volunteers, supplies innovative and relevant program opportunities for all girls, and ensures that the best possible training, resources and support are available. For more information contact Sally Swanson at 713-292-0346 or sswanson@sjgs.org.

Numbers in () represents number of years supporting GSSJC, according to our records.

** denotes members of the Promise Society, who make a multi-year gift commitment*

Ambassador \$25,000+

Albert and Margaret Alkek

Foundation (6)

M.D. Anderson Foundation (8)

The Brown Foundation, Inc. (8)

Ford Motor Company (1)

The George Foundation (12)

Girl Scouts of the USA (13)

Green Mountain Energy Company (2)

The Robert and Janice McNair

Foundation (12)

United Way of Baytown (15+)

United Way of Beaumont & North

Jefferson County (15+)

United Way of Brazoria County (12+)

United Way of Galveston County

Mainland (15+)

United Way of Greater Houston (15+)

Senior \$10,000 - \$24,999

BMC Software (5)

Chevron Products Company (2)

ChevronTexaco Employees (4)

Ellen DeSanctis* (10)

El Paso Corporation (14+)

Dorothy Goodykoontz* (53)

George & Mary Josephine Hamman

Foundation (12)

Albert & Ethel Herzstein Charitable

Foundation (7)

Moody Memorial First United

Methodist Church (4+)

The Ed Rachal Foundation (3)

Deborah Roff (10)

Schlumberger Oilfield Services (4)

The Simmons Foundation (6)

United Way of Montgomery County
(13)

*Randa Duncan
Williams greets
Girl Scouts who
were enjoying
The Margaret
Alkek Café
donated by
the Albert and
Margaret Alkek
Foundation.*



UPS Foundation (7)
The Wachovia Wells Fargo
Foundation (2)
Wells Fargo Foundation (2)

Cadette \$5,000 - \$9,999

Marilyn Archer* (6)

Bank of America (15)

Elizabeth J. and Stephen Bonner* (4+)

Charles E. Cernik (11)

Joseph Cooper (1)

CREW Houston (5)

Randa L. Duncan Williams (2)

The Fant Foundation (3)

Ray C. Fish Foundation (14)

Fort Bend Junior Service League (1)

Harriet and Joe Foster Family

Foundation (2)

H-E-B (14)

Kiwanis Foundation of Houston (14)

Kinder Morgan Foundation (4)

Elizabeth P. King* (1)

Madison Charitable Foundation,

Inc. (2)

Marathon Oil Company (12)

Mary McIntire Ph.D. and James
Pomerantz, Ph. D.* (13)

The Charles and Betti Saunders
Foundation* (4)

Schwab Fund for Charitable Giving (3)

Texas Comptroller (1)

Texas Society of CPAs – Houston
Chapter (2)

United Space Alliance (13)

United Way of Angelina County (15+)

Louise Villejo* (7)

Evelyn and John Vittone* (14+)

Sara and Spur Walker (14+)

Junior \$1,000 - \$4,999

Debbie Adams* (10)

Anonymous* (5)

Apache Corporation (11)

Kathleen Peavy Bailey* (4)

Gladys Birdwell* (13)

Harry E. Bovay, Jr. (6)

Jack and Annis Bowen Foundation (2)

BP America (15+)

BP Fabric of America Fund (3)

Matthew Briggs (3)

City of Bay City (1)
 Sharon Clarke (10)
 ConocoPhillips, Inc. (13)
 Kay K. Craig* (13)
 The Charles & Melissa Davis
 Charitable Foundation (1)
 Digi-Color (1)
 Peggy Duggan (2)
 Entergy (5)
 ExxonMobil Foundation (5)
 The Fondren Foundation (10)
 Fluor Employees (1)
 Steven F. and Joan F. Gilliland (12)
 Susanne M. Glasscock* (6)
 Corrie Glinski* (4)
 Halliburton (13)
 Laura C. Higley (2)
 David and Pam Hokanson* (5+)
 Houston Astros Baseball Club (6)
 Houston Gun Collectors Association (2)
 IBM Employees (9)
 Jean T. Janssen and Stephen P.
 Pate* (12)
 Elizabeth "Betsy" Bonvillain Kamin* (11)
 Harris and Eliza Kempner Fund (5)
 Monica and Kevin King* (10)
 Craig Koehn (1)
 Bette Lehmborg (14)
 Levy Restaurants (1)
 Daniel D. Louie, D.D.S. (10)
 JPMorgan Chase Foundation (16)
 Kate and Kenneth Marx* (9)
 Chris and Karen Matlock* (7)
 Dee and Stacy Methvin (5)
 George P. Mitchell (2)
 Jo Monday (11)
 M. Anne Murphy* (11)
 National Fuel Gas Company
 Foundation (2)
 Newfield Exploration Co. (1)
 Northshore Rotary (11)
 Optimist Club of Bellaire (6)
 Dorothy and Malcolm Paterson* (10)
 Steve Pillar (2)
 Mary Jo Poindexter* (12)
 Deborah J. Prosperie-Woodson* (10)
 Ragnot Amateur Sailing Association (4)

Randy Reese (3)
 Alice Kleberg Reynolds Foundation (2)
 Stephen C. Richter (4)
 Gail B. Rogers* (4)
 Karl and Louise Rugaard* (14)
 Mary Ryder (6)
 Safeway Inc. (5)
 Steven W. Sanders (1)
 The Schissler Foundation (2)
 Beth and Michael Shea* (19)
 Nancy and Bud Simpson* (13)
 Don Spencer (11)
 B. A. and Elinor Steinhagen
 Benevolent Trust (2)
 Sugar Land Rotary Club (1)
 Gail Tompkins (5)
 Troop #531 (1)
 Truist (2)
 United Way of Nacogdoches (15+)
 United Way of Orange County (15+)
 Valero Energy Corporation (3)
 Mary and Mike Vitek* (13)
 Wal-Mart #3298 (2)
 Wal-Mart Supercenter Store #772
 (4)
 Jo Ann D. Ward (10)
 Mamie McFaddin Ward Heritage
 Foundation (2)
 Willis High School Athletic Booster
 Club (1)
 Walter and Debra Wilson* (2)
 Cathy Wining-Thomas and Jim
 Thomas* (10)
 The Woodlands Development
 Company, L.P. (5)
 Marguerite Woung-Chapman (7)

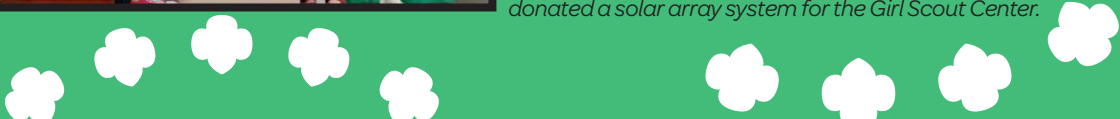
Brownie \$500 - \$999

Barbara Amelio (2)
 AT&T Employees (5)
 BASF Corporation - Freeport (1)
 Bette Bowers (3)
 The Book Club (4)
 Barbara Bozeman (11)
 Cabot Oil & Gas Corporation (5)
 CenterPoint Energy (9)
 Jeanette Cerna-Schaefer (3)

Connie Chavez (3)
 Cheryl K. LLC (1)
 Colony Creek Service Unit (1)
 Community Bank of Texas (1)
 Debner & Company (1)
 Julie Deeter (5)
 Robert W. Dennis (4)
 Rudy Dismuke (10)
 Greg and Darlene East (2)
 Constance Eicher (14+)
 Martha Espinosa (1)
 Fidelity Charitable Gift Fund (3)
 Tracy Gillin (9)
 Greater Houston Community
 Foundation (3)
 GSSJC History Committee (4)
 Rosi Hernandez (2)
 Teresita Hernandez (1)
 Delores J. Hinkle (2)
 Ann Janssen (2)
 Nancy Lee (12)
 Patti L. Massaro (11)
 Matagorda County United Way (3)
 Cheryl Oller (13)
 Optimist Club of Houston
 Charitable Foundation (4)
 Cynthia Pao (10)
 Perkins Drilling Tools, Inc. (1)
 Nancy Lee G. Peterson (5+)
 Jeanine Piskurich (2)
 Ridgway's Inc. (11)
 Rojas Results, LLC dba Re/Max 1st
 Choice (1)
 Nancy Rutledge (7)
 RVOS Lodge No. 16 (1)
 Sam Houston Electric Cooperative,
 Inc. (2)
 San Jacinto Girl Scout Farm & Ranch (1)
 Schulte Family Foundation (1)
 The Thomas H. and Mayme P. Scott
 Foundation (1)
 Jeremy Sochol (2)
 Aimée and Brandon Sproles (2)
 Katherine M. Tamer* (14+)
 Amy and Mark Thibodeaux (10)
 Eric Thomas (5)
 Troop #7411 (1)
 Troop #11170 (1)
 Troop #25009 (2)
 The Darla Dee Turlington Charitable
 Foundation (1)
 Tyson Foods Inc. (1)
 United Way of Southeastern
 Pennsylvania (6)
 USA Rebar Placers, Inc. (1)
 Wal-Mart Foundation (10)



Paul Markovitch, senior vice president of Residential Services, Green Mountain Energy Company, was on hand as Girl Scouts flipped the switch to officially dedicate GSSJC's new, greener roof. Green Mountain donated a solar array system for the Girl Scout Center.



Daisy \$250 - \$499

Abbott Laboratories (5)
Agility Holdings, Inc. (1)
Marj Bernhardt (10)
BHP Billiton Petroleum (2)
Marilyn Biles (1)
Raymona and Bill Bomar (12)
Tom Britven (6)
Jean Ann Bryant (8)
Marilyn Butler (7)
Donna F. Cole (6)
David M. Doll (1)
Marlene and Rook Edwards (22)
ExxonMobil Upstream Research Company (1)

Florida Power and Light Group (1)
Frogs Creek Service Unit (3)
Girl Scouts of Southwest Texas (2)
Michelle Green (1)
Ann Haligan (8)
Mary Ellen Herbert (2)
HMAC of Alpha Kappa Sorority, Inc. (1)
Vicki Huff (8)
Lynne Humphries (2)
Lynn Kamin (2)
Joyce Kamla (4)
Vicki G. Keiser (6)
Dee Koch (2)
Amy Miller (3)

Ronnie and Nancy Mills (4)
Debbie Morrow (3)
Newtron, Inc. (2)
Linda and Frank Pau (11)
Norma Petrosewicz (2)
Julia Rodriguez-Cayro (1)
Josanna Smith* (5)
Daree Stracke (3)
Sally Swanson (5)
Troop #5531 (6)
United Technologies (3)
United Way of Metropolitan Dallas (2)

SPECIAL GIFTS AND PROJECTS

These donors support specific giving opportunities that include gifts to annual and endowed scholarships and gifts to special endowments and projects. (All donors \$250 and above.)

Capital Gifts \$25,000+

Houston Endowment, Inc.
The Robert and Janice McNair Foundation
The Hamill Foundation

\$5,000 - \$24,999

Frank W. Bracewell Charitable Foundation
Devon Energy Corporation
The Fondren Foundation
Kiwans Foundation of Houston
Madison Charitable Foundation, Inc.
Marathon Oil Company
Myra Stafford Pryor Charitable Trust
Ed Rachal Foundation
Paul and Jayne Roberts
Bob and Margaret Sheriff
The Wright Family Foundation, Inc.

\$250 - \$4,999

Alvin Noon Lions Club Charities
Barrios Technology
Burnett Staffing Specialists
Deborah Conlon
Robert and Nancy Flatt
Foundation for Southeast Texas
The Grant Family Fund

M. Anne Murphy
Ragnet Amateur Sailing Association
Rotary Club of Alvin
Amy and Mark Thibodeaux
Troop #61501
WCEC Charitable Fund, Inc.
Mary Ann Wiley

Endowment

ABC Bakers/Interbake
Ellen DeSanctis
Dorothy M. Goodykoontz
Robert J. Hall
Laura C. Higley
Jackson Family Trust Ocie Jackson Estate
Bob and Margaret Sheriff
Cathy Wining-Thomas and Jim Thomas

Camperships

Christopher Adkisson (10)
Bristow Group Inc. (3)
CGGVeritas Services, Inc. (8)
Coastal Flow Measurement, Inc. (1)
Karen K. Davidson (14)
Melissa Denney (1)
Joanne J. Doherty (8)
Elizabeth Epstein (9)
First Service Credit Union (1)

Brenda K. Gates (6)
Mary Gedelian (5)
Goodman Financial (1)
Dorothy M. Goodykoontz (53)
Lisa D. Harville (7)
Laurel V. Henderson (4)
Janet M. Heppard (10)
The Hamill Foundation (8)
Inasmuch Foundation (5)
Marlene B. Jones (3)
David LaPaul (5)
Madison Charitable Foundation, Inc. (2)
Marie Maurice (2)
Clyde and Nancy McGuire (11)
Rici S. Miller (5)
Optimist Club of Bellaire (5)
Jackie Richey (1)
Deborah Roff (9)
Sharie and Bob Sartain (2)
Paul Sorensen (1)
Don Spencer (11)
Troop #909 (2)
Troop #3401 (1)
Troop #11773 (1)
UPS Foundation (7)
Connie Walker (8)
Willis High School Athletic Booster Club (1)
Cathy Wining-Thomas and Jim Thomas (10)
Dorothy L. Wong (6)

The Emerald Circle

The Emerald Circle supports Gold Award recipients by awarding Merit Scholarships to graduating seniors who have earned the highest award in Girl Scouting. Funds are derived through membership dues and donors, as well as the first established endowment in GSSJC, The Emerald Circle Gold Award Merit Scholarship Endowment Fund. Since 1996, The Emerald Circle has granted 276 scholarships totaling \$393,500. For information on how to join The Emerald Circle or to give to the scholarship fund, contact Beth Shea at 713-292-0321 or bshea@sjgs.org.

Lifetime

Ranvae Baker
Anna Mae Beghini
Cora Ann Blytas
Kay K. Craig
Ellen R. DeSanctis
Marlene M. Edwards
Nancy Flatt
Emily George
Susanne M. Glasscock
Dolores Russell Goble
Carolyn Goble Smith
Dorothy Goodykoontz
Lillian Illig
Linda P. Lay
Linda P. Loop (deceased)
Jacqueline S. Martin
Kate Marx
Mary McIntire, Ph.D.
Helen Meistrich
Dr. Valerie Mogas
Theresa Price
Linda Reid
Jayne Roberts
Louise A. Shearer
Nancy and Bud Simpson
Mary C. Thompson
Cheryl Thompson-Draper
Mary Vitek
Evelyn Vittone
Sara L. Walker
Joanne H. Williams
Cathy Wining-Thomas

Platinum

Eleanor Vallhonrat

Gold

Debbie Adams
Monica Maby King
JoAnne Knodel
Sharon M. Owens

Silver

Barbara S. Barnes
Elizabeth J. Bonner
Tunis Deal
Mary Ellen Herbert
Nancy McGuire
Brenda P. Tirrell
Suzanne Wales

The Emerald Circle Scholarship Fund

Barbara S. Barnes
Charles E. Cernik
Copper Corners Service Unit
Craig & Heidt, Inc.
Kay K. Craig
Dorothy Goodykoontz
David and Sandy Judson
Optimist Club of Bellaire
Paul and Jayne Roberts
Sara and Spur Walker
Martha and Jay Webster

Endowed Funds

W. E. Bell
Brittain's Express Oil and Lube
Kimberly Frost
Dorothy Goodykoontz
David Kunkel



The Emerald Circle raises money for Gold Award Scholarships. One of their service projects is packing college care packages for scholarship recipients.





Last Urban Campout held

GSSJC celebrated the last Urban Campout in magical style on April 30, 2010. The theme for this year's event was "The Magic of Girl Scouting" and a magical evening it was as GSSJC honored long-time Girl Scout supporter Susan Bischoff.

It was truly an inspirational evening that raised more than \$250,000 for Girl Scout community-based programs and captured the success of Urban Campout over the past 18 years.

Join us at Success to Significance on April 29, 2011!

Urban Campout Event Sponsors and Donors

Sorcerer \$10,000 - \$24,999

BMC Software
Dorothy M. Goodykoontz
H-E-B* - Major Event Sponsor
John P. McGovern Foundation
Sterling Bank - Printing Sponsor

Illusionist \$5,000 - \$9,999

Amegy Bank of Texas
Continental Airlines
Joseph Cooper
Ellen R. DeSanctis
Enterprise Products Company, Inc.
Steven F. and Joan F. Gilliland
Jean T. Janssen and Stephen P. Pate
Shell Oil Company
Sterling Bank
Strasburger & Price, L.L.P.
Sysco - Valet Sponsor
Texas Aromatics, LP
TGS NOPEC Geophysical Co.

Magician \$3,000 - \$4,999

Administaff Inc.
Susan Bischoff and Samantha
Martinez
CenterPoint Energy
Craig & Heidt, Inc.
Kay K. Craig
CVR Energy
Engineered Construction
Specialists, Inc.
Fiesta Mart, Inc.
Flatt-Hickey Family
George R. Brown Convention Center
GSSJC Board Development
Committee
Houston Astros Baseball Club
Monica and Kevin King
Irene Liberatos
LINN Energy
Litton Loan Servicing
Madison Charitable Foundation, Inc.
Dr. Mary McIntire and Dr. Jim
Pomerantz
Randalls Food Markets
Nancy and Bud Simpson

Southern Union Company
Y. Ping Sun and Susan Boggio
Mary and Mike Vitek

Mind Readers \$1,000 - \$2,999

Debbie Adams
Jane and Ron Brownlee
Jerrell and Phyllis Clay
Friedman Foundation
Martha Frietsch
Kelly and Cameron George
Harris County Hospital District
Foundation
Houston Astros Baseball Club
M. Anne Murphy
MW Cleaners
Rosetta Resources
Silver Eagle Distributors, L.P.
Ellen Smith
Ellen and Steve Susman
Jo Ann D. Ward
Cathy Wining-Thomas and Jim
Thomas

Apprentices \$500 - \$999

Ashley Adams
Myra Burke
Portia Cook
Gail Cieszkiewicz
David Daniel
James Dean
Jim Geysler
Maya Houston
Jane Jakubik
Carol Kirkendall
Stacy and Dee Methvin
Richard Miles
Diana Pecktal
Ted and Judy Resse
Cynthia H. Rogers
Mary Ryder
Richard and Nancy Rutledge
Aimée and Brandon Sproles
Katherine M. Tamer
Patricia D. Tilton
Jo Ann D. Ward

Audience Participants \$250 - \$499

Sharon Adams
Holly Anderson
Kathleen Peavy Bailey
Paula Beasley
Robert O. and Laura Bissey
Cherri Carbonara and Tom McGhie
Robin Cavanaugh
Connie Chavez
Charles E. Craig
Gail Craig
Barbara Day
Delphia A. York Duckens
Terry Lea and Candelario Elizondo
Helaine Gordon
Monica and Jim Grover
Marion and Gary Hazen
Ann Janssen
Harriet Latimer
Leticia C. Lowe
Marilyn J. Milton
George P. Mitchell
Jo Monday
Eric Nelson
Diane and Guy Pavey
Harriet and Truett Latimer
Dr. Rhea Lawson
Laureen A. Lucas
Northrock Technical Services
Linda and Frank Pau
Mark Quick
Regina Rogers
Shari Stafford
Emily Thompson
Louise Villejo
Dorothy L. Wong

Tarot Card Readers

Sally and Mike Clark
Charlotte and Monte Elliff
Karen Harding
Hurwitz Family Fund
Beth Sanders Moore and Jess Moore
Nancy Lee G. Peterson
Selman Family Foundation
Texas Children's Hospital
Cylvia and Melvyn Wolff

In-Kind Donors

*17
A Dog's Life Pet Salon and Boutique
ABC Bakers/ Interbake
Abientot
Absolute Pilates
Aerodome Willowbrook
Amy's Ice Cream
Leslie Alexander and The Houston
Rockets
American Red Cross
Ancestry.com
Amusitronix-The VR Guys
Ashdon Farms
Balanced Health & Wellness
Barrett Chiropractic Clinic
Baybreeze Service Unit
Bed, Bath & Beyond
Bella Spatique
Bellaire Pediatric Dentistry
Christina Benavides
Bending Bayous Service Unit
Marj Bernhardt
Beyond Bookmarks
Gladys Birdwell
Susan Bischoff
Blue Bell Creameries
Bluebonnet Trails Service Unit
Bluebonnet Way Service Unit
Braeslink Service Unit
George R. Brown Convention Center
Bubbles Car Wash
Buffalo Service Unit
Butler's Courtyard
Cindy Buggs
Alb Butzke
Calaway Park
Calgary Zoo
Cammarata Pediatric Dentistry
Shelley Canada, DDS, FICD
Carrabba's
Carrabba's-Sugar Land
Donna Carvalho
Central Market
The Cheesecake Factory
Jerrell & Phyllis Clay
Coldwater Creek-Houston Outlet
Collectors Firearms
Comedy Sportz-Houston
Compass Rose Service Unit
Condon Gardens Nursery and Patio Shop
The Container Store
Continental Airlines
Portia Cook
Sydney Cook
Copper Corners Service Unit
Costco Wholesale-Galleria
Country Roads Service Unit
Kay K. Craig
Crave Cupcakes
Creekline Service Unit
The Cuming Look, Showing the Carlisle
Collection
The Cynthia Wood Mitchell Pavilion
Cypress Bend Resort Golf, Spa &
Conference Hotel
Deer Forest Service Unit
Delta Skies Service Unit
Dessert Gallery
Dosey Doe
Rachel Divin
Eddie Bauer
Marlene and Rook Edwards
Penny Edwards
Embassy Suites San Marcos

The Emerald Circle Executive
Committee
Enchanted Pines Service Unit
Etui
Evans Music City Inc.
Everrock Service Unit
Robert Flatt
Friendswood Service Unit
Gabriel Tran Photography
Steven F. and Joan F. Gilliland
Gittings
Dorothy M. Goodykoontz
Goose Creek Service Unit
GSFS Group
GSSJC Communications Department
GSSJC History Committee
Guadalajara Hacienda
Humming Brid Way Service Unit
H-E-B
Haak Vineyard & Winery, Inc.
Hal Martin's Watch & Jewelry Co.
Halliburton
Harris County Hospital District
Haven Restaurant
Marion and Gary Hazen
Hermes Agency LLC
Hewitt Associates
Hilton Americas-Houston
Hilton Houston Post Oak
Bill Hippel
Hotel Contessa
Houston Aeros
Houston Arboretum & Nature Center
Houston Astros
Houston Fence Company
Houston Fire Museum
Houston Jewelry
Houston Police Department
Houston Texans Foundation
Houston Zoo
Hugo's
Hyatt Hill Country Resort
Hyatt Regency Hotel
Betty Hunt
Susan Hunter
Iloff Jewelers, Inc.
Innovative Images Photography by
Robert Berger
Insoire Fitness Personal Training
Jack Nadel International
David and Sandy Judson
Kaye Marvin's Photography
Randy and Patty Keys
Klein Country Service Unit
JoAnne Knodel
Kroger
Marceline Lamb
Linda Lamberth
Mark Lamberth-Farmer's Insurance
Lazywood Press
Lewing Buildings
Robin Lindberg, Queen of Heirs Estate
Jewelry
Clare Lopez
Betty Magnuson
Main Street Theater
Mark's American Cuisine
Marye-Kelly
Diane Massie
Rebecca Masson
Nicole McInnes
Melissa Borrell Design
Men's Wearhouse
Mesina Hof Winery and Resort
MICHELE
Moody Gardens-Galveston Island

Multigraphics of Houston
M. Anne Murphy
Museum Oaks Service Unit
Museum of Fine Arts, Houston
Museum of Natural Science
My Table Magazine
Natural Bridge Caverns
Neiman Marcus
Oak Leaf Quilts, Sally & Lawrence
Lehnert, Jr.
Oceanic Ventures
Oishii Japanese Restaurant
Ooh LaLa: The Dessert Boutique
Outback Steakhouse
Paintball Bonanza of Houston
Chris Pallone, www.waxnmore.com
Pallotta's Mexican Grill
Pearland Service Unit
Potter's Wheel
Prairie Rose Service Unit
Pump 4 Life Fitness
QSP
Quilter's Quarters
Rainbow Stars Service Unit
Roadrunner Moving & Storage
Amy Robinson, CLC
Judith Robitshek
Cynthia H. Rogers
Round Rock Express Baseball Club
RPM Creations
Mary Ryder
Santa Fe/Hitchcock Service Unit
Marie Sartain
Schulte Family
Sensia Studio & Japanese Day Spa
Ashley Shaffer
Beth Shea
Shell Oil
Silver Spur Service Unit
Skeeter's Mesquite Grill
SLK Unlimited, Inc.
Smile S'more Service Unit
Stella Sola
Splash Town
Stages Repertory Theatre
Story People Graphics, Inc.
Sunset Blvd. Animal Clinic, Ltd.
Sunshine Meadows Service Unit
Supple Skin Boutique
Susanne M. Glasscock School of
Continuing Studies
Tall Pines Hill Service Unit
Leana Terrill for the Magnolia House
Texas Aromatics, LP
Texas Renaissance Festival
Texas Stars Service Unit
Texas Treasures Service Unit
Theatre Under The Stars
Topnocs Service Unit
Troop #18319
Twin Oaks Service Unit
Ultra Diamonds
United States Coast Guard Air Station
Houston
Van Heusen-Cypress
Visible Changes-Willowbrook
Walker Roofing
Water 2 Wine
White Oak Service Unit
Sherry Williams
Wings-N-More
Yellow Rose Embroidery Guild of
America
Yellow Rose Service Unit
YMCA of Greater Houston

No child left inside

The importance of camp in a child's life



Few things are as memorable for a girl as going away to camp for the summer. While she may not remember exactly how this rite of passage made her more responsible and independent or how it gave her an appreciation for nature, she'll know it did. And she'll remember sleeping under the stars, making s'mores around the fire and singing silly camp songs in the warm breeze with her new friends for years to come. Without a doubt, camp leaves a positive, lasting impression on those who are fortunate enough to experience it.

The camp experience is critical to the development and education of the well-rounded child. Girl Scout camp offers girls an opportunity to enjoy being girls in a safe, social setting and participatory environment without the distractions of modern day life. Girls can connect with

others without cell phones or Facebook. They can play sports outside instead of on TV. And instead of learning life's sometimes harsh lessons, they can learn how to prevent them and cope – away from boys and the social pressures of school.



San Jacinto Council has a resident camp program at three

sites– Camp Agnes Arnold and Camp Misty Meadows in Conroe and Camp Casa Mare in Seabrook. Here, every girl can make new friends, explore the world around her and discover her potential. In addition, camp helps youth reduce stress, learn new skills and engage in a more active lifestyle through hikes, exercise, swimming and play. Our

children need this now more than ever to combat rising obesity rates and diminishing opportunities for outdoor play in safe environments.

Childhood and adolescence is a time of great change and with social and economic stressors affecting children more and more each day, there is a growing need for the camp experience and the sense of community and achievement it gives each child. Girl Scout resident camp programs offer girls that and more, year after year.



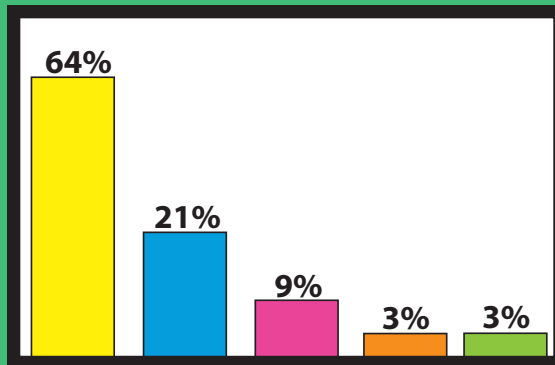
Council Finance Report

Fiscal 2010 Operating Revenue

Product Sales is the largest source of revenue for GSSJC, totaling \$8,965,000 in net revenue. Product Sales includes the Girl Scout Cookie Sale and the Fall Product Sale. In addition to being the premier financial literacy program for girls, the Cookie Sale generated gross revenue of \$15,275,000. Costs included cost of cookies sold of \$4,407,000 and bonuses for troops of \$2,456,000. The Fall Product Sale is a friends and family sale that provides funding for troops around the beginning of the school year. This sale generated gross revenues of \$1,439,000, cost of sales of \$554,000, and troop bonuses of \$332,000.

Contributions from individuals, corporations and foundations totaled \$1,415,000 and allocations from United Way agencies totaled \$1,453,000.

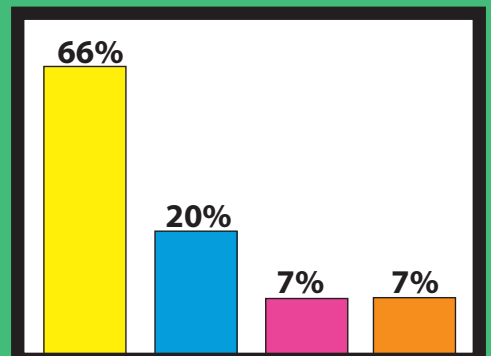
| Description | Revenues |
|--|-------------|
| Product Sales, net | \$8,965,000 |
| Contributions and United Way allocations | \$2,868,000 |
| Program Service Fees | \$1,314,000 |
| Investment and Other | \$354,000 |
| Shop & Trading Post Sales, net | \$432,000 |



Fiscal 2010 Operating Expense





Eighty-six percent of total expenses are used for programs directly benefiting members of GSSJC. Funds spent on Comprehensive Youth Development and Social Development through Camping Programs total 66 and 20 percent, respectively. Management & general and fundraising costs as a percentage of total expenses are 7 percent each. Also, approximately \$767,000 was spent on capital improvements to camps and service centers.

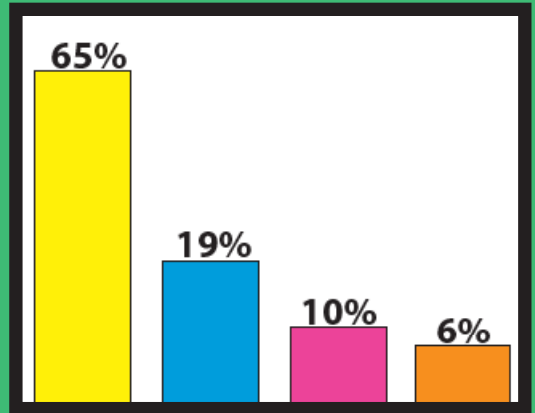
| Description | Amount |
|------------------------------------|-------------|
| Comprehensive Youth Development | \$9,407,000 |
| Social Development Through Camping | \$3,237,000 |
| Management & General | \$1,070,000 |
| Fundraising | \$999,000 |



Fiscal 2010 Net Assets

Net assets for GSSJC reflect a large investment in land, buildings, and equipment. Also, our fiscal year begins on September 1 and ends on August 31. Due to the timing of our operations, we raise funds in one fiscal year to be expended in the next. The Girl Scout Cookie Sale is the largest source of revenue. This sale concludes in May, and the funds raised are gradually depleted from then until the following April. With the fiscal year end of August 31, our general operations net assets reflects our position at the end of our largest fundraising effort. These net assets are used for our operations in the next fiscal year.

| | | |
|--|----------------------------------|--------------|
|  | Land, Buildings & Equipment, net | \$20,537,000 |
|  | General Operations | \$6,230,000 |
|  | Permanently Restricted | \$3,277,000 |
|  | Temporarily Restricted | \$2,033,000 |



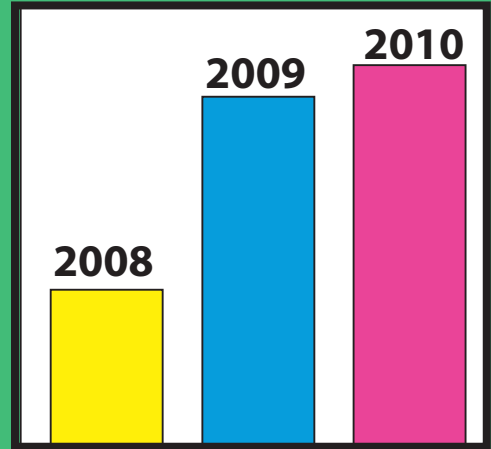
It costs \$194 per girl to make Girl Scouting a reality at GSSJC

- \$27** Maintains, updates and expands the use of all 10 camp properties, eight service centers, GSSJC Headquarters and Program Place for Girls.
- \$97** Provides Council-wide programs and activities at all levels that enhance troop participation and allow girls the opportunity to build new skills. It also provides the opportunity for girls to participate in activities beyond the traditional troop setting, such as Girl Scouting in the School Day and Girl Scouts Beyond Bars, a program that enables girls to meet with their incarcerated mothers in a troop setting.
- \$35** Develops and imparts the very best training, materials and curriculum for adult volunteers, ensuring the needs of each Girl Scout are met.
- \$27** Supports membership development, including recruitment and registration of volunteers and girls, staff support to volunteers, and financial assistance available to all members.
- \$8** Enhances the visibility and affirms the successes of Girl Scouting as the premier organization for girls through press releases, media coverage, *The Golden Link*, the Council Information Network and www.gssjc.org.

Endowment Net Asset Composition

Monies contributed to the Endowment fund are intended to ensure the the future of Girl Scouting for girls over the next century. By making gifts to the endowment fund with direct cash gifts or through various charitable vehicles, including wills and charitable trusts, you are ensuring the legacy of Girl Scouts in San Jacinto Council. Individuals who publicly declare their intention are members of the

| | |
|--|-------------|
|  FY 2008 | \$1,034,582 |
|  FY 2009 | \$3,431,855 |
|  FY 2010 | \$3,664,011 |



Juliette Gordon Low Society

For nearly a century, Girl Scouts of San Jacinto Council has inspired and enriched the lives of girls in our community. Preserving and building upon positive outcomes for future generations of girls is the mission of the Juliette Gordon Low Society, whose members have included GSSJC in their estate plans. We are proud to recognize those who have already made commitments to our legacy society and invite others to join them as we build a sound future for GSSJC.

For more information on creating a legacy for the benefit of Girl Scouts of San Jacinto Council, please contact Beth Shea at 713-292-0321 or bshea@sigs.org.

Juliette Gordon Low Society Members

Tisha Bell
Marilyn Biles
Donna F. Cole
Kay K. Craig
Ellen R. DeSanctis
Marlene and Rook Edwards
Martha Vieau Frietsch
Emily George

Susanne M. Glasscock
Dorothy Goodykoontz
Saundra Kuykendall
Jean and Lee Lieder
Kate Wernet-Marx and Ken Marx
Nancy McGuire
Mary McIntire
Marianna E. Olivarez

Lori Roberts
Paul and Jayne Roberts
Elizabeth Everts Shea
Nancy and E. C. "Bud" Simpson
Cathy Wining-Thomas
Mary and Michael Vitek
Pamela Wiggins

Mission Statement

Girl Scouting builds girls of courage,
confidence, and character, who make the
world a better place.

Houston Girl Scout Center Program Place For Girls

3000/3110 Southwest Freeway
Houston, TX 77098
713-292-0247

Bay Area

1300A Bay Area Blvd.
Houston, TX 77058
281-282-6077

Baytown

5309 Decker Dr., Suite 4
Baytown, TX 77520
281-424-5193

Beaumont

700 North Street, Suite F
Beaumont, TX 77701
409-832-0556

Imperial Valley

15800 Imperial Valley Dr.
Houston, TX 77060
281-447-8870

Lake Jackson

231 W Hwy 332
Lake Jackson, TX 77566
979-297-5556

Lufkin

1202 A College Dr.
Lufkin, TX 75915
936-634-4688

Stafford

10435 Greenbough Dr., Suite 150
Stafford, TX 77477
281-403-4766

Westside

531 FM 359 South
Brookshire, TX 77423
281-822-4250



Visit us online at www.gssjc.org

3110 Southwest Freeway
Houston, TX 77098
713-292-0300 ● 1-800-392-4340