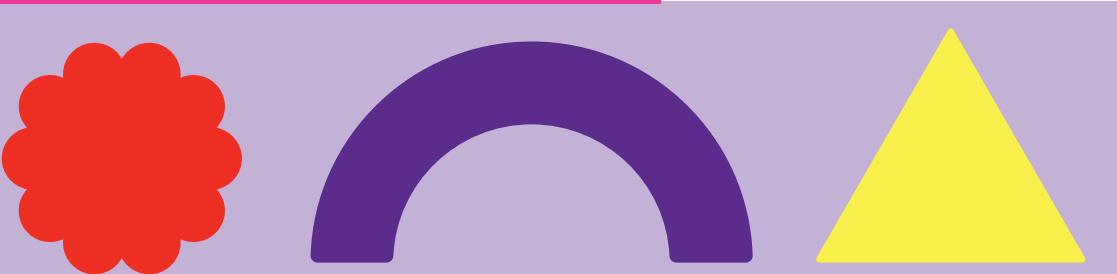




# Girl Scouts of San Jacinto Council 2022 Annual Report





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**Girl Scout Promise**

On my honor, I will try:  
To serve God and my country,  
To help people at all times,  
And to live by the Girl Scout Law.

**Girl Scout Law**

I will do my best to be  
honest and fair,  
friendly and helpful,  
considerate and caring,  
courageous and strong, and  
responsible for what I say and do,  
and to  
respect myself and others,  
respect authority,  
use resources wisely,  
make the world a better place, and  
be a sister to every Girl Scout.

**Mission Statement**

Girl Scouts of San Jacinto Council  
builds girls of courage, confidence  
and character who make the world a better place.

**Diversity, Equity, Inclusion  
and Belonging Statement**

Girl Scouts of San Jacinto Council fosters belonging  
and respect for *all* girls. We empower *all* girls,  
volunteers and staff to fulfill their potential and  
make the world a better place. Our Girl Scout Promise  
drives us to provide diverse, equitable and inclusive  
experiences where *all* girls, volunteers and staff  
are confident they belong. We stand firm in these  
commitments and united by these ideals.



Dear Friends,

For 100 years, Girl Scouts of San Jacinto Council (GSSJC) has provided girls in Southeast Texas with transformative experiences to help them achieve their full potential and become the best versions of themselves possible. In turn, girls and women, many of whom are today's business and community leaders, have used the courage, confidence and character gained in Girl Scouting to make our world a better place.

This past year has been filled with opportunities to celebrate the council's centennial milestone while figuratively handing the baton to the girls who will lead us into the next century. And the community – the sisterhood – that defines Girl Scouting thrived as the council returned to normal operations during the second quarter of 2022 and our Girl Scouts enjoyed more in-person troop meetings and activities. Girls were eager to reunite with their friends, make new ones, and explore new adventures in Girl Scouting. It was quite a year!

We are grateful to the many volunteers and donors who support the Girl Scout movement. Your commitment and generosity sustain this great movement. We are so honored that you choose our girls – our future leaders – for your philanthropic investment.

There are thousands of Girl Scouts in our council who have inspiring stories to share – ones that reflect their journey, growth and potential. Whether she is testing her limits on the state-of-the-art Adventure Park at Camp Agnes Arnold, competing on one of the council's robotics teams or sharing stories around a campfire, the possibilities are endless.

Once again, thank you for your support, for believing in our work, and for trusting us with the next generation of women leaders who will make the world a better place for us all.

Yours in Girl Scouting,



A handwritten signature in black ink, reading "Marguerite Woung-Chapman".

Marguerite  
Woung-Chapman  
President and Board Chair



A handwritten signature in black ink, reading "Mary Vitek".

Mary Vitek  
Chief Executive Officer



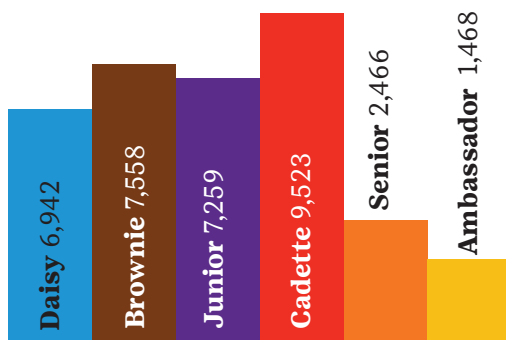
# Girl Scouts of San Jacinto Council at a Glance

## What do Girl Scouts do?

Anything they set their mind to! They're discovering who they are and what they love to do. No two Girl Scout stories are the same, but every single one will inspire you.

Girl Scouts of all backgrounds and abilities can be unapologetically themselves as they discover their strengths and rise to meet new challenges.

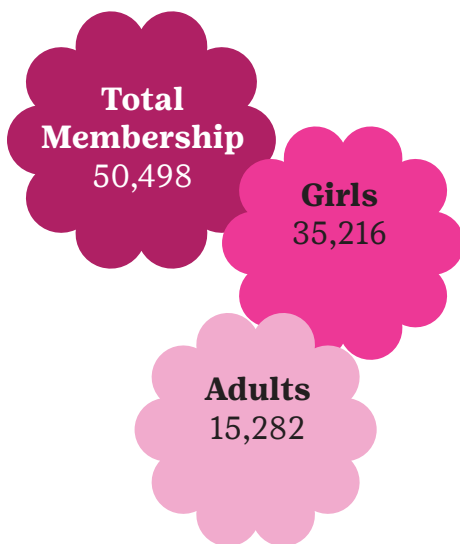
Backed by trusted adult volunteers, mentors, and millions of alums, Girl Scouts lead the way as they find their voices and make changes that affect the issues most important to them.



**Membership by Girl Level**

## 5,516 girls participated in the Fall Product Program.

The Fall Product Program is a council-sponsored program that combines educational activities with money earning opportunities for the troops. It is directed toward family and friends- those closest to Girl Scouting.



## Number of girls who earned highest awards in FY 2022 in our council

**Gold Award: 114**

**Silver Award: 317**

**Bronze Award: 806**





Girls earned  
**70,904**  
badges  
in 2022

Including:

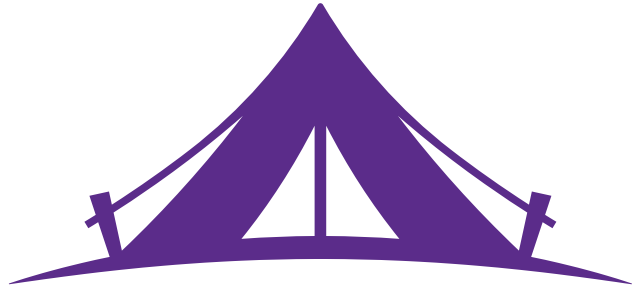
**26,424**  
in Life Skills

**12,493**  
in  
Entrepreneurship

**14,975**  
in the  
Outdoors

**9,483**  
in STEM

Girl Scouts is the preeminent leadership development organization for girls, with a research-proven program that helps them cultivate important skills they need to take the lead in their own lives and the world. At Girl Scouts, girls learn and grow in a safe, all-girl environment, discovering who they are, connecting with others, and taking action to make the world a better place.



**1,002**  
girls participated in summer  
overnight camp

**702**  
girls participated in summer day camp

**148**  
girls were awarded camperships

## Counties We Serve





# Five Generations Continue the Family Tradition of Girl Scouting

Alice Bohlae still remembers how excited she was about the rally at her school to sign up for Girl Scouts. She had seen other girls wearing their uniforms. She wanted to wear one, too. Alice went to the crowded rally with her mother, and both joined Girl Scouts on that day in 1962.

“I had been waiting to become a Brownie. Back then, you had to be in second grade. I remember walking into the rally and my mother telling me, 'I want to be your leader, but don't be disappointed if I'm not selected.' Well, the line for troop leaders wasn't nearly as long as the line for Girl Scouts,” Alice says, laughing.

Alice stayed in Girl Scouts through ninth grade, and her mother, Frances Bohlae, continued as a troop leader for another year. When Alice became an adult and a mother, she began a family tradition. Her daughter joined Girl Scouts, and she became her troop leader. So far, five generations of Bohlaes have been members of Girl Scouts of San Jacinto Council.

Alice had two more daughters who also became Girl Scouts. So did her two granddaughters, and now there is her 10-year-old great-granddaughter, Aubrey, a Junior. Alice always served as the girls' troop leader or co-leader. Aubrey is the only exception. Alice is still involved with Girl Scouts. She cooks for many Girl Scout events and makes her screened front porch available for Aubrey's troop meetings.

Girl Scouts remains a part of her daughters' lives as well. Last year, Alice, 67, prepared lunch for girls at day camp at Camp Robinwood and called her daughters for help. Without hesitation, they carpooled and made 400 sack lunches. The sisters have helped with many other events and activities, including cooking for girls in Mariners. The eldest daughter, Heather Sheive, who earned a Gold Award, has even taught cake decorating to Alice's former troop.

“We all just love Girl Scouts. It has provided a lot for us and is a huge part of our lives,” says 40-year-old Laura Harvey, Alice's youngest daughter. “Also, it's fun to be with my sisters and mother and see girls doing the same things we did as Girl Scouts.”

Laura grew up listening to her mother's stories about being a Girl Scout, having her mother (Frances) as a troop leader, and all the friends she made. Many of those friends remain in Alice's life. Laura also watched her sisters go camping and do fun activities to earn badges. She remembers wanting to be “part of the club.” She joined Girl Scouts in kindergarten. Girl Scouts taught her how to be independent, responsible, and a good community member, she says. She also learned how to have

good relationships with all types of people and appreciate women in leadership, which has served her well as a nurse. In addition, her mother/co-troop leader consistently stressed the importance of being strong and independent.

She shared her Girl Scout experience with her daughter Caitlyn who was a Girl Scout until she was 10. She told Caitlyn about how she learned to change a tire, cook outside, and other life skills she would not have learned elsewhere. Caitlyn, now 18, attends college and works full-time. She wants to be a nurse like her mother.



When Alice ponders the family tradition, she realizes all the wonderful things Girl Scouting has done for her family. Her daughters were all a little introverted, but Girl Scouting helped them grow, gain confidence, become more social, and form lasting relationships. "They're all bolder than I am," she says.

Her granddaughter, Tara, 27, joined Girl Scouts as a Daisy and participated through high school. Alice was her co-leader her first year and then troop leader the following year. Alice remembers when Tara came to a troop meeting and said, "I've had such a bad week. I'm glad I could come to Girl Scouts." "I told her, 'I'm glad this is a happy place,'" Alice said.

Now Tara's daughter, Aubrey, is carrying on the family tradition with her first camping experience this summer and looks forward to carrying on the Girl Scout family tradition for generations to come.



# Girl Scout Learns About Family History as Part of Project

Zoe Spangler knows more about her family history than most young people her age. In 2019, she attended a family reunion and was intrigued by the stories she heard from the older generation and moved by their concerns about losing their family history. The experience inspired her to learn more about genealogy and her descendants who left Germany and settled in Spring, Texas in the 1850s.

Zoe began researching with her maternal grandmother, who had been working on the family's history for years. They scoured public records during the summer of 2020 and discovered new facts to add to their family history book. From there, Zoe got the idea to develop a Gold Award project that encourages young people to learn about their family histories and gives them tools to start preserving them. "Not a lot of young people are interested in genealogy. I think it's important that the younger generation knows their family background," Zoe says. "It's a part of history and knowing who you are as a person."

The Gold Award is the highest award a Girl Scout can earn. Senior and Ambassador Girl Scouts choose a community issue that is dear to them; then must spend at least 80 hours planning, implementing, and sharing their project with the community.

As part of her Family Matters project, Zoe created a brochure and presentation about how to research family history. She explains the importance of family history, how to start research and set research goals, and provides research resources like newspapers, church records, and libraries. She also gives interviewing tips and suggestions for events to bring family members together to share information. All this information is on her website.







Zoe says her interest in journalism and storytelling only bolstered her enthusiasm for the project. It was an opportunity to learn and practice interviewing, researching, and writing. She is now a journalism student at Belmont University in Nashville, Tennessee where she writes for the campus newspaper.

She says she heard many war and silly family stories during her oral research. She discovered that her family, the Lemms, had a couple of relatives who fought in World War II and at the Battle of Normandy. She also learned that her family established a church in Spring and were recipients of several land grants in the area. The family's name is even on a school, Lemm Elementary in the Klein Independent School District.

In the fall of 2021, as Zoe prepared to give presentations on her project in the community, her mother, Tammy Spangler, was diagnosed with bladder cancer. Zoe had to rearrange her plans as her mother began considering her treatment options. She wanted to do her presentations before her mother started treatments.

Tammy attended some of Zoe's presentations, but her husband had to step in a few times. Although it was a stressful time, Zoe says support from family, friends, and her troop members, who have been together since kindergarten, gave her the strength and encouragement she needed to finish her project.

Zoe's brochures are in the Spring Historical Museum. She and her grandmother plan to have their family history book added to the public library when finished.



# Assistant Principal Shares Girl Scout Experience With Students

As Amanda Thompson listened to her fifth-grade teacher describe all the fun and exciting activities of Girl Scouting, she knew that she wanted to be a Girl Scout. Amanda had never met a Black Girl Scout in her Conroe community but that didn't stop the 11 year old from joining the largest girl-led organization in the world.

Today, the 33-year-old assistant principal says she has no regrets. She learned so many essential life skills during her Girl Scout experience. Plus, she developed character, courage, and confidence - the three C's of Girl Scouting.

Amanda enjoys sharing her Girl Scout journey with her elementary school students in northwest Harris County. Her message to them: Don't be afraid to be different. Be the change agent. "Girl Scouts truly didn't see color," Amanda says. "You're a girl, and you're powerful. That's what meant the most to me."



Amanda says Girl Scouts opened many opportunities to explore things outside her norm. She hiked 10 miles for the first time carrying a heavy backpack through the hills of Bastrop, an experience she describes as exciting and rigorous. She also mastered the 5 skills - goal setting, decision-making, people skills, business ethics, and money management - to become a top cookie seller.

The pinnacle of her Girl Scout experience was earning the Gold Award - the highest honor a Girl Scout can achieve. Girls who earn the award must plan and complete a sustainable project to address a community issue. Amanda focused on improving the adoption rates of older children in foster care. She made people aware that adoption rates of older children are much lower than the rates of younger children by setting up an information booth at a community event.

Amanda says the leadership skills she learned in Girl Scouts helped her in college and her career. She became a fifth-grade teacher in 2012 and received a promotion to assistant principal in 2019. The perseverance and courage she gained from Girl Scouts also helped her survive cancer, says Amanda, who worked while receiving chemotherapy treatments.



Her students are often surprised when she tells them she was a Girl Scout. She likes to show them a 2002 issue of The Golden Link magazine. A picture of Amanda and her troop- Troop #8914 - is on the cover. Amanda hopes to inspire her students to be true to themselves and follow their dreams. She also wants the girls to know she will support them on their Girl Scout journey.

Amanda earned a bachelor's degree in Interdisciplinary Studies from Prairie View University and a master's degree in Differentiated Instruction from Concordia University. She is married with two young children.



# Our Council's Highlights Through the Year

## 1920s

- In 1924, a troop for Hispanic girls was organized at Rusk Settlement House.
- Lillian Horlock from Troop #1 was the first girl from this Council to attend an International Encampment. She was chosen as one of 24 U.S. Girl Scouts to attend an event in Geneva, Switzerland in 1927. She also earned the Golden Eaglet and the Kiwanis award for Outstanding Scouting.
- Summer camp in 1927 was at the Old River Club House near the former San Jacinto Inn in an area close to the current location of the Battleship Texas and the San Jacinto Monument.

## 1930s

- In 1931, the first known Girl Scout troop for girls with special needs was formed in Houston.
- Our first Mariner troop was established in 1934 at Reagan High School and it is the first Mariner ship in all the Southwest. They had their own uniform and studied nautical skills. Troops were called 'ships' and they had their own recognitions.
- The national Girl Scout organization revised its program in the fall of 1938 to include three age levels. Brownie, for ages 7 through 9; Intermediate, for ages 10 through 13; and Seniors, for ages 14 through 18.
- In 1939, five districts were formed to better serve the troops: Heights, East, Northeast, Southend and Southwest.

## 1940s

- World War II defined the Girl Scout program in this era even dictating re-designs for the uniforms because of metal zipper restrictions. Houston Girl Scouts sold war bonds, helped with scrap metal drives, rolled bandages for hospitals, supported the soldiers, and stepped into the home to replace the mothers who were now working in the factories.
- The Wing Scout program, which studied airplanes and flying, was established in 1941. Senior Scouts could wear the Senior Service Scout (SSS) patch as they helped with the war efforts.
- The highest award in Girl Scouting at this time in history was the Curved Bar.
- Houston Girl Scouts established Camps Agnes Cullen Arnold and Robinwood.
- In East Texas, several Town Councils formed the East Texas Area Girl Scout Council. This council had a Cookie Sale in 1947, the first one in the area now served by Girl Scouts of San Jacinto Council.
- The council name changed to Houston and Harris County Girl Scouts in 1946 with more than 6,000 girls and 1,550 adults.

## 1950s

- Be Prepared became the official Girl Scout motto in 1951 and was a program emphasis during the '50s.
- Lady Baden-Powell visited in Houston and was received by hundreds of Girl Scouts at the Music Hall.



# Longtime GSSJC Supporter Gives Back so All Girls Can Soar

Cathy Wining-Thomas is no stranger to Girl Scouts. She has spent much of her life involved with Girl Scouting, whether as a girl member, volunteer, board member, or a longtime supporter. She is passionate about the organization that helped her become a leader in the oil and gas field and continues to give back to help young girls develop confidence, courage, and character, the three C's of Girl Scouting.

“The three Cs really work,” says Thomas. “I love supporting the development of girls, and the three Cs are key to effective leadership.”



Thomas has been a Girl Scouts of San Jacinto Council supporter for 25 years and has served the council in various roles while also working as the Chief Procurement Officer for Conoco Phillips, formerly known as Conoco. She was a volunteer when her friend and past GSSJC board chair asked her to join the council's Emerald Circle. That opened the doors for other opportunities, including serving as a board member, a member of the Promise and Juliette Low societies, and a delegate to the 2008 Girl Scouts of the USA National Convention.

She also participated in the annual Urban Campout fundraiser and served on the Adult Recognition Team and the Board Development and Pluralism committees. In the early 2000's, she helped the council raise essential funds as an influential member of Troop 365, and was honored with the Appreciation Pin. The award is given for outstanding service to a geographical area or program in a way that furthers the council's goals beyond expectation for the position. Furthermore, she was an honoree of the annual fundraiser, the Success to Significance luncheon.

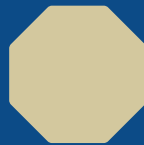
Thomas grew up in Hutchinson, a small town in Kansas, where she joined the Girl Scouts and was a member for 12 years. Her mother was a troop leader and so was her grandmother in the 1930s. Cathy remembers enjoying the outdoor experiences like camping and hiking and the activities that encouraged her to learn project management. She earned a First Class Award, now known as the Gold Award.

She has two granddaughters who followed her footsteps and joined Girl Scouts. One of them earned the prestigious Gold Award, too. “As a Girl Scout growing up, I benefitted from the positive Girl Scout experience, I'm grateful for that,” she says. “Also, the value system of Girl Scout was that of my family, and that's a big deal.”

Thomas says her volunteer work for and support of GSSJC feeds her soul because it's a movement that is flexible and agile enough to change with the current times yet remains rooted in its fundamental values. Plus, the movement is all about girls.

She encourages others to support GSSJC because girls are our future leaders and workforce. “It's not only the right thing to do,” she says. “This is a program open to girls of all walks of life, and, to me, that's important.”





# Our Council's Highlights Through the Years

- The first Cookie Sale of commercially baked cookies was launched in the spring of 1950. Cookies sold for 50 cents a box and troops received 2 cent bonus per box. The goal was to sell 80,000 boxes of sandwich, shortbread and chocolate mints and profit for council was \$21,000.
- At the request of the national organization, Liberty, Montgomery, and Waller counties as well as East Harris County (Baytown) left South Texas Area Council and merged with Houston and Harris County Girl Scouts. Members were asked to suggest a new name for the merged councils and "San Jacinto Girl Scouts, Inc" was chosen.
- Land for Casa Mare was purchased and had its first summer session in 1959.
- The Hunt property a bit north of Camp Arnold, was purchased and named Camp Silver Springs, also in 1959.

## 1960s

- San Jacinto Girl Scouts celebrated GSUSA's 50th Anniversary in 1960, along with the rest of the nation, by planting yellow roses and marigolds all over the council – along highways, in parks and at home, and on the grounds of schools, hospitals, libraries, and places of worship.
- Girl Scouts had four age levels starting in the early '60s: Brownies, Juniors, Cadettes, and Seniors.
- San Jacinto continued to grow and now included Chambers, Hardin,

Jefferson and Orange counties. The new office building at 1902 Commonwealth was dedicated in the fall of 1962.

- In 1964 Peter's Property adjacent to Camp Arnold was purchased for future use and was used for primitive camping for many years. Its name, Misty Meadows, was given by an early camping troop who saw a magical mist over the meadow one morning.

## 1970s

- We had a new senior and adult uniform based on the 1968 Stella Sloat dress design. This was the first time pants are a part of an official uniform!
- The merger with East Texas Council on August 1, 1970 brought in 13 counties.
- In 1975, Dr. Gloria Scott, a former girl member in San Jacinto Council, was elected president of Girl Scouts of USA.
- With the donation of the Imperial Valley Service Center, the number of outlying service centers owned and operated by San Jacinto Council increased to three, along with Beaumont and Baytown.

## 1980s

- A new age level was added for five-year-old girls - the Daisies. National Daisy membership reached 61,000 in its first year.
- Misty Meadows Ranch was developed as a premier equestrian center.
- The Reserve Rangers were organized.



# Thank You, 2021-2022 GSSJC Donors!

Girl Scouts of San Jacinto Council (GSSJC) expresses its deepest appreciation to the donors listed on the following pages for their generous contributions in support of Girl Scout programs between September 1, 2021 and August 31, 2022. More information on opportunities to support GSSJC is available by contacting Connie Chavez at [cchavez@sjgs.org](mailto:cchavez@sjgs.org) or 713-292-0321.

Great care has been taken to ensure the proper recognition of our donors. If an error or omission does occur, we sincerely apologize and hope you will bring it to our attention. Please address all corrections to Diane Likeness at [dlikeness@sjgs.org](mailto:dlikeness@sjgs.org). Thank you for your continued support.

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United Way of Greater  
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# Our Council's Highlights Through the Year

- The first media Cookie Kickoff was held in this decade with seven local chefs creating desserts using Girl Scout Cookies
- Three GSSJC Seniors earned the first Gold Awards.

## 1990s

- There were five age levels: Daisy, Brownie, Junior, Cadette, and Senior. Daisies began to earn flower petals to sew on their tunics as they learned the Promise and Law.
- The council special fundraiser, the Urban Campout, became a very successful annual adult evening social event raising funds to support programs for at-risk Girl Scouts.
- A farewell to Peach Creek Ranch was held. That property is now a state park.
- In 1999, the world's largest friendship circle was formed by 6,244 Girl Scouts, leaders and other volunteers at Six Flags AstroWorld theme park.

## 2000s

- We became Girl Scouts of San Jacinto Council.
- GSSJC broke ground in 2000 for the Lufkin Service Center and Camp Camwood in Hockley was made available for day use.
- The Program Place for Girls was opened in 2007
- In June 2006, Girl Scouts of South Texas Council merged with GSSJC for a total membership of 62,000 girls and 16,000 adults in 25 Southeast Texas counties. The council now has 10 camps and eight

service centers.

- The council alumnae society was started, reconnecting adults from all over the council to Girl Scouting, friends, camp and volunteering, continuing their life long memories of fun and friendship.

## 2010s

- GSUSA turned 100 in 2012.
- GSSJC kicks off the 100th celebration for Girl Scouts at the National Convention held in downtown Houston in 2011.
- In 2017, Hurricane Harvey brings out the caring nature of Girl Scouts. We helped neighbors clean out their homes, delivered water and treats to people working on clean up, and stepped up in 2018 with the creation of Cookies4Heroes to deliver cookies to first responders.
- Robotics and First Lego League teams had formed and have success in championships.

## 2020s

- This decade started with a worldwide pandemic that kept Girl Scouts at home, but they didn't stop helping! Girls delivered cookies to first responders, made masks for neighbors, gave blood, safely checked in on elderly neighbors.
- Girl Scouts At Home delivered many program activities for girls while they stayed safe at home.
- Adventure Park is opened at Camp Agnes Arnold.
- What is next? We can't wait to see how our girls dominate this decade.

*Learn more about our council by visiting the Goodykoontz Museum of Girl Scout History.*



# Thank You, 2021-2022 GSSJC Donors!



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Troop 123106

Troop 3389

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Kenneth Wiesehuegel  
Mary Wiley  
Genevieve Winter  
Woodland Trails Community  
Richard Zembek

**In-Kind Donations**

Baker Botts  
United Way of Greater Houston  
United Way of Waller County  
Weston Foods





# Thank You, 2021-2022 GSSJC Donors!

## Juliette Gordon Low Society

For more than a century, Girl Scouts of San Jacinto Council has inspired and enriched the lives of girls in our community. Preserving and building upon positive outcomes for future generations of girls is the mission of the Juliette Gordon Low Society, whose members have included GSSJC in their estate plans, no matter the amount. We are proud to recognize those who have already made commitments to our legacy society and invite others to join them as we build a sound future for GSSJC. For information on creating a legacy for the benefit of GSSJC, contact Connie Chavez at 713-292-0321 or [cchavez@sjgs.org](mailto:cchavez@sjgs.org).

Barbara S. Barnes  
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Ellen R. DeSanctis  
Marlene M. Edwards  
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Pilar Grantham Lam  
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Iska G. Wire  
Erik and Eva Anderson  
Girl Scout Movement-wide  
Challenge Planned Gift  
Dianne Belk and Lawrence  
Calder  
Girl Scout Movement-wide  
Challenge Planned Gift

## The Emerald Circle

The Emerald Circle awards scholarships to graduating seniors who have earned the highest award in Girl Scouting, the Gold Award. Funds are derived from membership dues and donors as well as The Emerald Circle Gold Award Scholarship Endowment Fund. Since 1996, The Emerald Circle has granted 535 scholarships totaling \$720,000. To join or to give to the scholarship fund, contact Princess Zambrano at 713-292-0358 or [pzambrano@sjgs.org](mailto:pzambrano@sjgs.org).

### Lifetime

Ranvae Baker  
Anna Mae Beghini  
Cora Ann Blytas  
Elizabeth J. Bonner  
Kay K. Craig  
Wendy R. Crawford  
Ellen R. DeSanctis  
Marlene M. Edwards  
Nancy C. Flatt  
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Mary M. Vitek  
Evelyn T. Vittone  
Nancy R. Walker  
Sara L. Walker

Joanne M. Williams  
Cathy Wining-Thomas

### Thank you for your generous gift to the Emerald Circle.

Barbara S. Barnes  
Marjorie Bell  
Vincent Berend  
Charleene M. Burgess  
Joanna Bustamante  
RuMica Christy  
Christina Doherty  
Doris E. Hill  
Linda Peterson  
Nancy Lee G. Peterson  
Laura Porterfield  
Linda M. Ross

# Women's Leadership Network

WLN is designed to bring together strong, connected women and men who are passionate about supporting future female leaders through the best female leadership program available – today's Girl Scouts. Membership in WLN starts with a personal gift of \$1,000 (\$300 for young professionals under the age of 30). For more information, contact Diane Likeness at 713-292-0346 or [dlikeness@sjgs.org](mailto:dlikeness@sjgs.org).



Erin Abbey  
Craig B. Allen  
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Katherine Warren  
Sara Willis  
Kimberly A. Wilson  
Cathy Wining-Thomas  
Marguerite Woung-Chapman  
Sharon and Ezra Yacob  
Mary Zappone





# Fiscal Year 2022 Operating Revenues

Product Sales is the largest source of revenue for GSSJC, totaling \$11,824,000 in net revenue. Product Sales includes the Girl Scout Cookie and the Fall Product programs. In addition to being the premier financial literacy program for girls, the Cookie Program generated gross revenue of \$18,473,000. Costs included cost of cookies sold of \$4,497,000 and bonuses for troops of \$2,795,000. The Fall Product Program is a friends and family sale that provides funding for troops around the beginning of the school year. This sale generated gross revenues of \$1,585,000, cost of sales of \$562,000, and troop bonuses of \$380,000.

Non- Capital Contributions and Capital Contributions from individuals, corporations and foundations totaled \$5,434,000 and \$62,000 respectively. GSSJC received a non-recurring unrestricted gift of \$4.2 million which will be used to support girl outreach programs and capital projects, as designated by the board of directors. Allocations from United Way agencies totaled \$926,000. Government grants include Paycheck Protection Program forgiveness of \$1,800,000 and Employee Retention Tax Credits and other credits of \$435,000.

Product Sales, net: 56%, \$11.8	Contributions other than United Way: 26%, 5.4 M	Government Grants for COVID Support: 10%, \$2.2 M	Program Service Fees: 5%, \$1 M	United Way Contributions: 4%, \$ .9 M	Shop and Trading Post Sales, net: 2%, \$.4 M	Investment and Other: -3%, -\$ .6 M
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# Endowment Funds Composition

Monies contributed to the endowment funds are	2022	\$8.7 M
intended to ensure the future of Girl Scouting for	2021	\$9.7 M
girls over the next century. By making gifts to the	2020	\$8.3 M
endowment fund with direct cash gifts or through	2019	\$7.3 M
various charitable vehicles, including wills and	2018:	\$7.1 M
charitable trust, you are ensuring the legacy of Girl	2017:	\$6.6 M
Scouts in San Jacinto Council.		

# Fiscal Year 2022 Operating Expenses

Eighty-five percent of total expenses are used for program directly benefiting members of GSSJC. Management & General costs as a percentage of total expenses are 10% and Fundraising expenses are at 5% of total expenses. In 2022, approximately \$1,349,000 was spent on capital improvements to our camps and resource centers.

Girl Scout Leadership Experience: 85%, \$15.1 M	Management and General: 10%, \$1.8 M	Fundraising: 5%, \$ .9 M
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# Operating Expenses

It costs \$507 per girl to make Girl Scouting a reality locally

- \$255

Provides Council-wide programs and activities at all levels that enhance troop participation and allow girls the opportunity to build new skills. It also provides the opportunity for girls to participate in activities beyond the traditional troop setting.
- \$91

Develops and imparts the very best training, materials and curriculum for adult volunteers, ensuring the needs of each Girl Scout are met.
- \$71

Maintains, updates and expands the use of all camp properties, resource centers, GSSJC headquarters and the Program Place for Girls.
- \$71

Supports membership development, including recruitment and registration of girls and volunteers, staff support to volunteers and financial assistance available for all members.
- \$20

Enhances the visibility and affirms the successes of Girl Scouting as the premier organization for girls through press releases, media coverage, *The Golden Link*, online community site and [www.gssjc.org](http://www.gssjc.org).

## Net Assets as of August 31, 2022

GSSJC's goal is to maintain 6-12 months of assets available for general expenditures. Due to the timing of our operations, funds raised in one fiscal year are expended in the next. Our fiscal year begins on September 1 and ends on August 31. The Girl Scout Cookie Program is the largest source of revenue, and proceeds are generally received between February and May each year. Remaining proceeds at the time of GSSJC's fiscal year end earned during the Cookie Program are reflected as undesignated net assets without donor restriction. Also, net assets for GSSJC reflect a large investment in land, buildings, and equipment, which are not available for general expenditures.



Undesignated (General Expenditures): 35%, 17.3 M	Land, Buildings & Equipment, Net: 31%, \$15.3 M	With Donor Restrictions (Endowments) 18%, \$8.7 M	Board Designated 14%, 6.7 M	With Donor Restrictions (Programs & Facility Improvements) 2%, 1.1 M
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**GSSJC's Celebration of the Century on Dec. 3 was an EPIC event!  
More than 2,200 girls and volunteers attended the event to  
celebrate the council's 100th birthday.**

**Troops arrived full of energy and ready to get the party started.  
Many troops wore matching T-shirts made especially for the  
occasion. Girls had a blast petting goats, making s'mores, creating  
SWAPs, dancing to music, and watching the opening parade and  
closing fireworks.**

**We want to thank the Girl Planning Board and centennial committee  
that spent a year planning this spectacular event and all the  
volunteers who made it possible.**



**3110 Southwest Freeway  
Houston, TX 77098  
[www.gssjc.org/donate](http://www.gssjc.org/donate)**